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Special attention given to orders from country merchants

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Capital and Surplus, - \$100,000.00
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Second-Hand Bags for Every Purpose.
Burlap, Barrel Covers and Twine. Write for prices.
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World's Greatest Waters and Ale. Mecklenburg Mineral Chloride of Calcium Sparkling Lithia Lithia Ginger Ale. Mecklenburg Mineral Springs Co., Chase City, Va.

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N. H. WILLIAMS, President.
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4 Per Cent. on Time Deposits.

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We have several nice Roanoke River Grain, Grass and Stock Farms for sale at reasonable prices. Write for descriptions.
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Safe, Sound, Conservative and Progressive.
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Manufacturers of PLOWS, CASTINGS AND FARMING IMPLEMENTS.
Locomotive Repair Work a Specialty.

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CARRIAGE AND BUGGY REPOSITORY, SALES STABLES AND LIVERY.
Real Estate bought and sold. All classes of property for rent.

The Bank that wants your Business

Is the one that comes right out and says so. THAT'S US.

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Capital and Surplus, \$50,000.00.
Depository for the State of Virginia.
4 Per Cent. Paid on Time Deposits.
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The Commercial Association

OF DANVILLE, VA.
The coming industrial and manufacturing centre of the State is on the picturesque Dan.
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The Smith-Coghill Shoe Co.

Manufacturers' Agents and Wholesale Dealers in
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The Farmers & Merchants State Bank

Fredericksburg, Va.
Capital, \$50,000.00. Surplus and Profits, \$20,000.00.
Resources over Half Million Dollars.
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Manufacturers of Flour, Feed and Baked Water-Grind Meal.
Bell Telephone 42, Fredericksburg, Va.

VIEWS AND NEAR VIEWS

(Continued From First Page.)
er." It applies to the country as well as to the city.

The Trucking Business.

Mark T. Thompson, formerly of Ohio, now of Richmond and Dinwiddie county, after saying some pleasant things about the "Times-Dispatch" in general and the Industrial Society in particular, offers some hints about Richmond as a centre for truck farming, or market gardening, as it is called up North. He says: "There is demand right here at home for much more truck and vegetables than we raise. Why shouldn't we raise them? We have the best adapted lands between Richmond and Petersburg, and, in fact, all around Richmond; we have the climate, we have the local markets and we have the shipping facilities to other markets. We want more people who know how to raise truck, and who are willing to work intelligently. I suggest a few things, the raising of which will pay anywhere within fifty miles around Richmond: Hot and cold and outdoor lettuce, parsley, celery, onions, Irish and sweet potatoes, sugar corn, beets, strawberries, raspberries, cultivated blackberries and many other things I could name. Of the above Richmond and Petersburg, like Washington, Baltimore and cities farther North get their early supplies from away down South, and they can be raised just as early right around Richmond if we will go at it right." Thus speaks Mr. Thompson, and he offers some other hints that may be used later on.

Some Mighty Big Things.

Thomas R. Mechem, of Newport News, writes interestingly and sets forth some splendid hints if they can be carried out and they ought to be, in time. Being a Newport News man, he talks only for the Tidewater section in a general way, but if some of his hints can be made to materialize, other sections will profit thereby. Mr. Mechem says: "Let's try this year to have faster steamboat service between Richmond, Newport News and Norfolk. Let's work for an electric railway between Richmond and Mecklenburg. Another one from Fredericksburg, say down to Hampton, would open up a section north of the York River that is now tributary only to an out of State city. Another thing we want to work for this year is a big iron industry somewhere on Tidewater. Let's have some of the iron ore from our mountains laid down here to meet with and to be mixed with the imported ore and made into things for the world's markets. Let's try to get Coleman DuPont, of Delaware, interested in the building of a great highway from Washington to our coast after the fashion of the one he built in Delaware, and maybe we could get him interested in extending that Delaware road of his down the Eastern Shore to Cape Charles. Maybe it is possible to get Uncle Sam interested in this kind of work. Uncle Sam ought to have a railway line direct from the capital of the nation to Old Point for the quick movement of troops and for other purposes. Sooner or later Uncle Sam will have to manufacture his own armor plate. Why should he not have his big iron works somewhere close about Old Point, and then we want the big naval station on Hampton Roads. Are these visionary suggestions? Possibly so, but we don't know what we can do until we make a trial." That is true. Let's try anyhow, and from all points.

A Traveler's Talk.

"I like this civic pride we are now talking about in Richmond, and that meeting last Tuesday night was, in my opinion, the biggest thing that has happened for Richmond in a long time. The proposition to talk Richmond all the time was fine. Now here is one thing I think Richmond boosters can well afford to talk much about, Richmond has the best water of any city on the Atlantic coast, and more of it. I have recently made a little tour, taking in number of cities, and I tried the water in all of them as well as some other drinkables in some of them, and I tell you Richmond's superior drinking water is an asset that we can well afford to boast of and advertise all over the country." Thus spoke an old Richmonder, who returned only last Monday from a considerable tour among cities to the north and to the south of us, a gentleman who is too modest to let me use his name, but he spoke his views and near views all the same, and they are good.

The Upper James.

"I suggest," says an anonymous correspondent, "that the Industrial editor of the Times-Dispatch come up here in our Upper James River country and find out for himself what great things we are doing, and in his own inimitable way tell the hundred or more thousand readers of the Times-Dispatch about it all." I think I have written a good many columns, even a good many pages, about the "Upper James" country. I expect to do more along that line when the weather opens up a little. In the meantime I hope my anonymous friend will be in a position to at least tell me something worth knowing when I get there.

A Prince Edward county farmer writes me a note to say that a little later on he hopes to contribute to the Views and Near Views column, giving some of his winter experiences in good country and some hints therefrom. All right, dear old brother, just trot out your Prince Edward ideas. No county in the world can have better ones.

From Brunswick county comes a hint worth consideration: a hint about the pine tree growth and its future possibilities. The Brunswick correspondent promises to elaborate this hint for a later edition of the Industrial Section.

Business Opportunities.

PATENT Secured or Returned. Free report as to Patentability. Guide for Inventors. Inventions Wanted and Patents offered for inventions sent free. Patents advertised free.

Victor J. Evans & Co. Washington, D. C.

trial Section. In the meantime, may Heaven bless old Brunswick.

"G. B. H." of Burkeville, writes: "We had a fire here last night that put our little Willson Hotel, which for some time has been our pride, into ashes. But we are going to build again, and Burkeville is going to have a good hotel, as of yore old time." That is all right. Burkeville has suffered much in the loss of the Willson Hotel; it was a good little eating place, by the good work of Mrs. W. W. but it was not a hotel of "yore old time" thank the Lord, that is not a Robertson-Burkeville hotel, of yore old time. The Willsons will doubtless build again, but the Willsons have too much sense to build on the "yore old time" Burkeville plan. I guess they will put up a house that will have something to eat in it. That is the kind of house they ran before the fire.

A hint that comes to me from Lunenburg county under a disguised hand and name is to be very good for Lunenburg county, but there is too much politics and too much of other things mixed up in it. I am rather afraid to monkey with the paper in this column. However, if the fellow who wrote it is willing to sign his name right up to the top, and speak out in meeting, I will print it without charge. Now, will Mr. "G. C." come to the front?

Just keep your eye on Danville. Its getting there is one way and another.

WORK IS OF GREAT HELP TO FARMERS

(Continued From First Page.)

boys making an average yield of 74 bushels to the acre.

Sussex county had about fifteen boys making an average yield of \$31 2-5 bushels of corn to the acre.

Orange county made an average yield of 72 bushels of corn to the acre among the boys.

Culpeper county has thirty-four boys making an average yield of 65 bushels of corn to the acre.

Fairfax-Agricultural and Educational. During the past year, our local agents have held 165 meetings, in the interest of agriculture, in addition to educational and agricultural fairs, the work of the school and the agent, in every instance these fairs have been successful. They were started by a demonstration agent and perhaps five or six farmers, often with no money to finance them. The success of these one-day fairs has been such that a Fair Association has almost always been formed to promote the next attempt. The purpose of these associations is to have the fair a social, educational and agricultural uplift, not a money-making scheme.

This fact has seemed to appeal to the farmer, and he has entered into it with his whole soul. He comes bringing the whole family, the best products of his orchard, garden and fields, the best of his live stock, and the best evidence of his housewifery skill. Here he measures the results of his labors with those of the best farmers of the county, and carries back home new ideas and new standards of success and progress. There is always a big appeal to the farmer at the fairs for the exhibits from the schools.

The most prominent feature here is the exhibit of the Corn Club boy. This consists of his best ten ears of corn, accompanied by a written report of how he grew his crop of corn, what it cost, the profit and the advice of the interested men of the correctness of measurement of land and yield of corn. In many instances these yields have set new standards of corn production in the State, and advertised the possibilities of Virginia lands and the courage of Virginia boys.

There are no doubt many other things that will have to solve when they become men and women, such as "The Roads to the Farmer."

"An Ideal Country Home" and there are always lively contests in the cooking and sewing department. These fairs are generally financed by the business men and Boards of Trade of adjacent towns and cities. In one county two banks gave \$253 apiece, and pledged the same amount for next year. One town three years ago gave \$500 in prizes to the boys of two counties. Last year \$2,300 was given by the same town to twelve counties. This fair has grown from a two-day fair in five days, embrace exhibits from twelve counties, and is held in a beautiful building and grounds costing \$3,500.

It would be hard to estimate the money which has been given for prizes for the best corn, but the demonstration work has done nothing else, the bringing together of the town and the country and making them feel that they have a common interest, then a great work has been accomplished. One reason we have faith in the demonstration work, or, for that matter, the appeals to the business and the industrial world and we never have trouble in raising money for these purposes.

The exhibits made by the thirty-five counties being worked by the demonstration work at the State Fair last fall gave to the people at large a better idea of what the demonstration work is accomplishing in the State. While the State Fair is a great medium of advertisement of the resources of Virginia, a well conducted county fair is the greatest factor in developing the social, educational and agricultural interest of the county.

In addition to the following general instructions given all farmers, such as plowing and subsoiling, deep fine seed bed, fertilization and cultivation, selection and care of corn, winter cover crops, etc., much attention has been given to the very needy problem of hay. Our Virginia farmers are beginning to realize that our lands can be made to produce as much hay as any where in the United States. We have 400 demonstrators in mixed grasses and alfalfa, and 300 plates of alfalfa alone. One man in Halifax county, notwithstanding the unprecedented drought, made 9,880 pounds of hay to the acre, at a cost of production of

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\$15.75. This gave about \$107.75 net profit.

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Live Stock. We make every effort to impress upon our farmers the great advantage of having thoroughbred stock. A great many of our people have never realized the wide difference, the great gain, even in having pure bred stock, and we have succeeded so far in placing about fifty head in the counties we have worked, preferably of the dairy type, as the dairy industry is a great factor in getting agriculture on a paying basis.

Hog Raising. Hog raising can be made profitable in connection with dairying, using the skim milk to advantage, and with proper rotation of crops for pasturage. We have established four hog farms as object lessons to encourage this industry in the State.

Machinery. Our men are showing the farmers the advantage of using improved machinery, suited to conditions, thereby dispensing with the necessity of labor, much as possible, which is unsatisfactory, expensive and hard to procure even at high figures. "More horse power, improved machinery and better care of the same is our motto."

Rural Life. The demonstration work is calculated to do much to help rural conditions in every department. It encourages the tired, despondent housewife, the excitable, visionary daughter, the indolent, listless son and the anxious, burden-bearing father, by demonstrating that the farm can be run on a paying basis and home life can be made more profitable and attractive in the country than is possible in a village, town or city. They become interested in agricultural literature, they read and study farm and home improvements, become interested in the welfare of each other, one common interest binds them more closely together, and, above all, God is dearer and seemingly nearer.

Up to the present time the following counties have appropriated for 1912: Norfolk, Essex, Culpeper, Albemarle, Brunswick, Bedford, Buckingham, Fairfax, Southampton, Fairfax, Gloucester, Orange, Amelia, Powhatan, Amherst, Louisa, Middlesex, Warren, Rockbridge, Wythe, Roanoke, Appomattox, Franklin, James City, Prince George, Spotsylvania, Augusta, Chesterfield, Rockbridge, Loudoun, Dinwiddie, Clarke, Hanover, Nansemond.

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